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| Home, About, Services, 8 Pillars, Adaptive 8, Resources, Case Studies, Contact | |
| Any suitable graphic element | Decades in pursuit of excellence in enterprise applications informed by a researched approach to ERP success. We can help you with ERP:  - Project Planning  - Project Management  - Project Assessments and Turnaround  - Change Management |
| **About**  Hi! I’m Paul Kjer, a consultant and ERP leader with extensive experience in ERP project management. My journey is shaped by experience, lifelong learning, and a commitment to excellence.  **Looking for Information?**  This site shares information related to successful ERP implementations within a framework and method based on "whys.”  **Looking for help?**  My purpose is to help organizations maximize the transformational value of ERP systems while minimizing organizational pain and damage. My approach is the result of years of research into what it takes to be successful in ERP implementations, supported by real-world experience. | Video Player |
| **Eight Pillars ERP Framework**  The number of things you need to do in an ERP implementation boggles the mind.  It starts with 'why.' Eight Pillars groups hundreds of critical success factors into recurring themes, distilling them into high-level categories that drive success. Eight Pillars simplifies complexity while retaining essential details. | **Adaptive 8 Method**  The eight pillars are the \*why\* and \*what.\* Adaptive 8 is the \*how, when,\* and \*who.\*  Adaptive 8, drawing from the principles of waterfall planning and agile execution, is designed to be adaptable. It can be overlaid on any methodology, giving you the confidence that all critical elements will be addressed. |
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| **Services** | | | | |
| Any suitable graphic element | | **Project Planning**  "Failing to plan is planning to fail" - Benjamin Franklin  "Everybody has a plan until they get punched in the face” - Mike Tyson  Both of these quotes are true, and resolving this paradox is essential to success. I can help you develop a plan based on your current situation and your desired future state. | | |
| **Project Management**  Project "Management" is not just about management, it's about leadership. Both are essential.  With my extensive career spent leading business application implementations, I bring a wealth of experience to the table. You can trust me to guide you through your implementation process with confidence and expertise. | | | Any suitable graphic element | |
| Any suitable graphic element | | **Project Assessments and Turnaround**  If your project has gone off track, I can help you get it back on the rails.  It starts with knowing what you need to do right, and a process for identifying what's gone wrong. Eight Pillars provides the details of what needs to 'go right', and the Eight Pillars Assessment provides guidance on what's going wrong. | | |
| **Change Management**  ERP implementations represent major change across many different dimensions, and change is hard.  So hard that I went back to school to study Industrial/Organizational Psychology to better understand why it is so hard, and a ProSci Certification in change management to make it easier. I can help you navigate these turbulent waters. | | | Any suitable graphic element | |
| **Experience** | | | | |
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| **ERP Tools**  > Eight Pillars  > Adaptive 8 Method  > Tools and Resources | **Services**  > About  > Project Planning  > Project Management  > Project Assessment  and Turnaround  > Change Management | | | **Contact**  > email: paulkjer@eightpillarserp  > phone: (952) 210-0449 |